

PRODUCT

One dealer management system for the whole dealer group

Sales, used cars, F&I, parts, service, body shop, warranty and a full general ledger on one database, in English and Arabic.

OVERVIEW

AutoTech360 DMS

AutoTech360 DMS is a dealer management system built for dealer groups that run several companies, brands, showrooms, workshops and warehouses. Sales, used cars, F&I, parts, service, body shop, warranty and accounting all work from one database, so a car, a customer and every dirham they touch are the same record everywhere.

Built for the GCC first: VAT, three-decimal currencies, Saudi e-invoicing and bilingual tax invoices are part of the product, not add-ons, and every screen works in English and right-to-left Arabic.

BUILT FOR

- Multi-brand dealer groups across the GCC
- Authorised new car dealers
- Used car departments and lots
- Service workshops and body shops
- Parts warehouses and counters
- Group finance and accounts teams

FEATURES

What you get with AutoTech360 DMS

- 01 Vehicle stock at VIN level**
Every car from on-order to delivered, found by the last digits of its VIN, with costs, PDI, transfers, a yard map and ageing alerts.
- 02 Quotation to delivery**
Quotations priced from price books, bookings, orders and invoices, and a delivery checklist that holds the car until everything is done.
- 03 Leads, test drives and trade-ins**
Lead pipelines fed by your website, test drives with licence capture and damage reports, and trade-in appraisals with a signed offer.
- 04 F&I, insurance and registration**
Finance applications tracked to disbursement, insurance quotes and renewals, partner commission and registration steps.
- 05 Used cars**
Appraisal, inspection, reconditioning costed into the car, a photography stage and the VAT margin scheme where it applies.
- 06 Parts and procurement**
OEM numbers and barcodes, bins, RFQs, three-way matching, scan-to-issue to job cards and counter sales.
- 07 Service workshop**
Online bookings, job cards, estimates customers approve from a link or WhatsApp, technician clocking and a live bay board.

- 08 Body shop and warranty**
Insurance jobs with surveyor and excess, a staged repair board, split billing, and OEM warranty claims tracked to payment.
- 09 A full general ledger**
Every document posts its own journal. Period close, statements, consolidation, budgets, fixed assets, bank reconciliation and VAT returns.
- 10 Approvals and access control**
Ready-made roles limited to their own records, team, branch or company, and approval chains your admins edit.
- 11 Customer portal and WhatsApp**
Customers book, approve, sign and pay online, with a shared WhatsApp inbox, campaigns, NPS surveys and complaints.
- 12 Reports, AI and integrations**
Dashboards, Vehicle and Customer 360, an AI assistant that reads documents into forms, and a documented API with webhooks.

MOBILE APPS

Three mobile apps, one for each job

Sales executives, service advisors and technicians each get their own Android and iOS app, working on the same live data as the web app. Each app shows only what that person's role allows.

- 01 DMS Showroom · For sales executives**
The salesperson's day in their pocket: their enquiries, the customers and cars they are working on, and every deal from first quote to handing over the keys.
 - Today's enquiries, follow-ups and test drives
 - Scan an Emirates ID or driving licence to put a walk-in on file
 - Quotations priced live, with discounts sent for approval
 - Customers sign quotations and bookings on screen
 - Trade-in walkaround with photos and a valuation
 - Delivery checklist and handover
- 02 DMS Service Desk · For service advisors**
Reception, the walkaround and the estimate, done beside the car instead of back at the desk.
 - Today's appointments and the cars in the workshop
 - Receive a car by plate or VIN, new customers included
 - Walkaround with photos and the customer's signature
 - Add work found and get the customer's agreement line by line
 - Billing and the gate pass when the car is ready
 - Alerts as soon as a job needs the advisor
- 03 DMS Workshop · For workshop technicians**
Built for the workshop floor, with large touch targets for gloved hands and high contrast under workshop lights.
 - The day's jobs and every line the customer agreed
 - Clock on and off each line of work
 - Request parts and report extra work found
 - Final inspection checklist with photos
 - Hand the car over to quality control

- Keeps working with no signal and syncs when it returns

Every app: Android & iOS · English & Arabic · Two-factor sign-in · Push alerts · Works offline.

WHY IT MATTERS

The difference it makes to your business

- 01 One record for every car and customer**
Sales, service, parts and finance look at the same vehicle and the same customer, so nobody re-keys data or works from an old spreadsheet.
 - 02 Accounts that close themselves**
Because every document posts to the ledger as it is issued, sub-ledgers agree with the control accounts and month-end becomes a check rather than a project.
 - 03 Control without bottlenecks**
Approval rules are data your managers change, and each role sees only what it should, so branches move fast while head office keeps the final say.
 - 04 Built for GCC compliance**
VAT on every document, bilingual tax invoices, three-decimal currencies and Saudi e-invoicing are handled for you, company by company.
 - 05 Faster workshop turnaround**
Online approvals, technician clocking and a live bay board shorten the time a car waits, and show you where it is waiting.
 - 06 Teams that work away from the desk**
The sales, service advisor and technician apps keep working with a weak signal and send their changes when the connection returns.
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HOW WE DELIVER

How we deliver AutoTech360 DMS

- 01 Set up your group**
We load your companies, branches, brands, roles, approval rules, price books and chart of accounts, so the system matches how your group is organised.
 - 02 Bring your data across**
Customers, vehicles, stock, service history, parts and open balances are imported from your current system, with every import previewed before it writes.
 - 03 Prove a month-end**
We run one month-end alongside your old system and explain every difference, and your finance team signs it off before anything goes live.
 - 04 Train by role**
Each role, from receptionist to finance controller, gets its own training on its day, its screens and what only it may do.
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Go live and stay supported

A planned cut-over weekend with a tested rollback, then a hypercare period with our team on hand while your staff settle in.

FAQ

Questions about AutoTech360 DMS

What is a dealer management system (DMS)?

A DMS is the software a car dealership runs on. It brings vehicle stock, sales, finance and insurance, parts, service, customers and accounting into one system, so every department works from the same up-to-date information.

Does the DMS work in Arabic?

Yes. Every screen is available in English and Arabic, the layout mirrors right to left, and tax invoices print in both languages.

Can one system run several companies and branches?

Yes. It is built for a dealer group with several legal entities, each with its own VAT registration, and any number of showrooms, workshops, body shops, parts warehouses and yards. Reports can be run per branch, per company or for the whole group.

Do we still need a separate accounting system or ERP?

No. The DMS includes a full general ledger: chart of accounts, journals posted automatically from every document, receivables and payables, bank reconciliation, fixed assets, budgets, financial statements, consolidation and VAT returns.

Is it suitable for used car dealers?

Yes. Used cars have their own appraisal, inspection, reconditioning and photography workflow, and the VAT margin scheme is applied where the vehicle qualifies.

How does it handle VAT and Saudi e-invoicing?

VAT is captured on every document from tax codes with effective dates and posted to the right accounts. For companies registered in Saudi Arabia, invoices are produced as e-invoice documents in the format ZATCA requires.

Are there mobile apps?

Yes. There are three separate Android and iOS apps: one for sales executives, one for service advisors and one for technicians. They queue their work when the signal drops and send it when it returns.

Can we move our data from our current system?

Yes. We import customers, vehicles, stock, service history, parts stock, open bookings and open receivables and payables, run a month-end in parallel with your old system, and only go live once the figures agree.

How much does the DMS cost?

It depends on the modules you need, the number of companies, branches and users, and how much data we bring across from your current system. After a free demo and a scoping call you get a fixed quote, with no hidden extras.

NEXT STEP

See the DMS in action

Book a free demo and we will walk through a car from purchase order to delivery, its first service and the journals it posts, using your own scenarios.

Book a free demo: <https://autotech360.com/book-a-demo/>

WhatsApp or call: [+91-9025555584](https://wa.me/919025555584)

About AutoTech360

AutoTech360 builds technology that changes the way automotive businesses operate. We work with dealerships, fleet operators, service centres and mobility companies to deliver dealer management systems, automotive CRM, fleet management, mobile apps and AI-powered platforms, with implementation, training and ongoing support.

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